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Regional Center Adria, EIT RawMaterials HUB, together with the **RM TechFlow project** invites you to participate in one of the two online 3-hour advanced professional training webinars on **tech transfer and innovation management processes in the RawMaterials sector**, scheduled on 17 and 18 November.

Two webinars for two different audiences:

A) Webinar for TTOs, brokers of technology, people responsible for technology assessment and upgrading, transfer technology centres

Title: *The Excellent TTO*: Wed 17 Nov, 2021, 9:30 – 12:30

- 9.30 – 10.30: The Impactful TTO, Niklas Gronberg, LTU Business, Sweden
- 10.30 – 11.30: Building the Business Case, Unai Calvar, Tecnalia Ventures, Spain
- 11.30 – 12.30: The right exploitation strategy, John Whelan, Trinity College, Ireland

Subscribe to the webinar, and find more info about each module here:

<https://rmtechflow.eitrawmaterials.eu/date-places/cat-course-for-tech-transfer-personnel/66-tech-transfer-personnel-adria>

B) Webinar for researchers (in the raw materials field, but not only)

Title: *Bring your tech to the Market*: Thu 18 Nov, 2021, 9:30 – 12:30

- 9.30 – 10.30: Position your technology, John Whelan, Trinity College, Ireland
- 10.30 – 11.30: Market-driven research, Niklas Gronberg, LTU Business, Sweden
- 11.30 – 12.30: Generating impact out of R&D, Unai Calvar, Tecnalia Ventures, Spain

Subscribe to the webinar, and find more info about each module here:

<https://rmtechflow.eitrawmaterials.eu/date-places/cat-course-for-researchers/67-researcher-adria>

The participation is free of charge. Both webinars will be held online and in English.